

# **Introduction to Medical Psychology**

## **Lecture 4: Personality**

Richard Veale

Graduate School of Medicine  
Kyoto University

<https://youtu.be/k-AURZlh3Qc>

**Lecture video at above link.**

# Today: Personality

**Personality:** Why are people so different from each other?

Personality from a psychophysiological viewpoint:

→ *the Eysenck model*

Personality from a descriptive viewpoint:

→ *Big Five*

(Example) **Personality test**

Heritability of personality traits

Personality and health

# “Personality”

Do you have siblings?

Are you similar in character/personality to your siblings?

# “Personality”

Do you have siblings?

Are you similar in **character/personality** to your siblings?

What do these words mean...?

# What is Personality

**Let us try to define personality (and list our assumptions):**

- People have traits that constitute their personality.
- Traits are *dispositions* to respond in certain ways.
- Traits are *stable* over time and situations.

# Factor Analysis

How can we describe personality?

- 1) Collect all personality-related words in a dictionary  
("happy", "considerate", "mean", "angry", "nice", "ornery", "hateful")  
→ There are 4500 in English (Allport and Odbert, 1936)

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Are there 4500 different types of personality?  
(probably not)



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2) Reduce the number of descriptive dimensions!

*Donald Trump* is: "petty", "insecure", "vengeful", "mean"

*Adolf Hitler* is: "insecure", "mean", "angry"

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*Donald Trump* is: "petty", "insecure", "vengeful", "mean"

*Adolf Hitler* is: "insecure", "mean", "angry"

→ The words are correlated (share one word → share another)

→ **Factor analysis**

# Factor Analysis

Let many people use personality descriptors to describe people.  
→ Then, get the correlations between terms:

CORRELATIONS (toy data)	Risk-averse	Likes to talk to people	Has mood-swings often	Laid-back	Likes to travel
Risk-averse	1	-0.5	0.05	-0.1	-0.6
Likes to talk to people	-0.5	1	-0.02	0.2	0.5
Has mood-swings often	0.05	-0.02	1	-0.7	0.07
Laid-back	0.3	0.2	-0.7	1	0.2
Likes to travel	-0.6	0.5	0.07	0.2	1

# Factor Analysis

Cluster 1: Likes risk, to talk to people, travel.  
→ Find a name

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Laid-back	0.3	0.2	-0.7	1	0.2
Likes to travel	-0.6	0.5	0.07	0.2	1

# Factor Analysis

Cluster 2: Mood-swings, not laid-back.

→ Find a name

<b>CORRELATIONS (toy data)</b>	<b>Risk-averse</b>	<b>Likes to talk to people</b>	<b>Has mood-swings often</b>	<b>Laid-back</b>	<b>Likes to travel</b>
<b>Risk-averse</b>	1	-0.5	0.05	-0.1	-0.6
<b>Likes to talk to people</b>	-0.5	1	-0.02	0.2	0.5
<b>Has mood-swings often</b>	0.05	-0.02	1	-0.7	0.07
<b>Laid-back</b>	0.3	0.2	-0.7	1	0.2
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# Eysenck's personality model

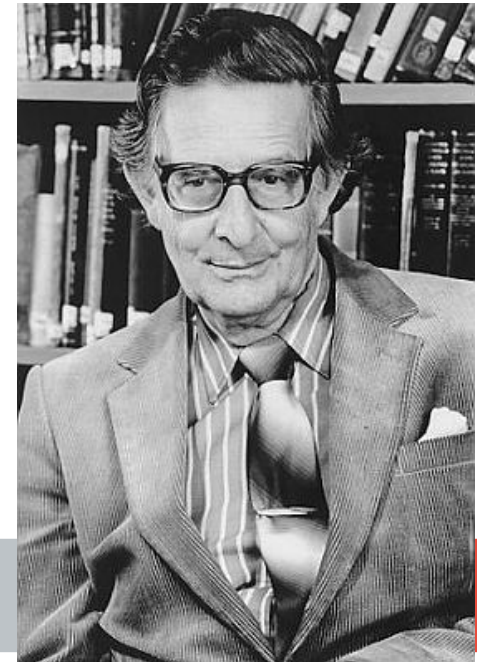
Hans J. Eysenck (1916-1997) used factor analysis and identified:  
Three factors of personality:

Extraversion – Introversion

Neuroticism – Emotional stability

Psychoticism (weaker evidence)

Important: These factors are descriptive continua,  
i.e., people are not either extravert or introvert,  
but distributed along a continuous dimension.



# Eysenck's personality model

## Three factors of personality:

### Extraversion - examples:

sensation-seeking (wants something exciting), venturesome, lively, carefree, sociable, dominant, active, assertive

### Neuroticism- examples:

tense, anxious, moody, emotional, irrational, low self-esteem, depressed, shy, feelings of guilt

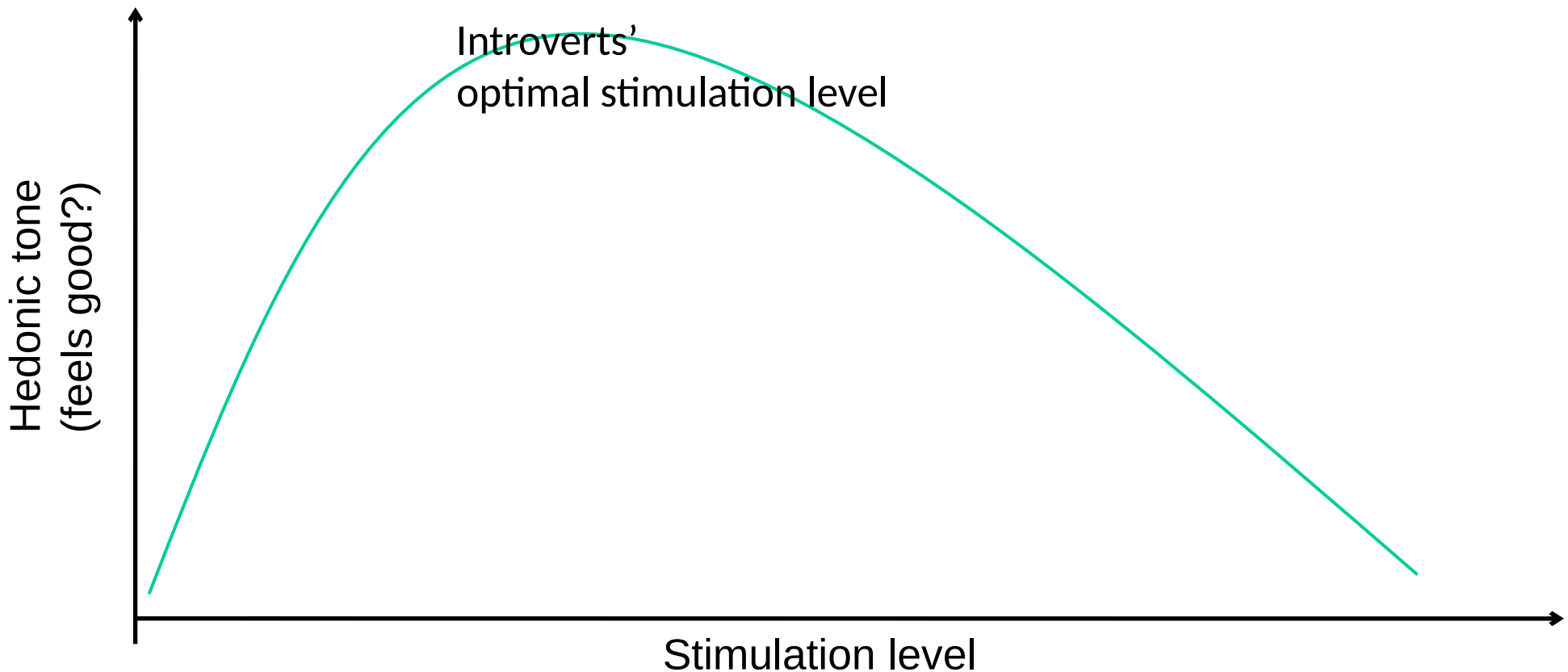
### Psychoticism - examples:

Impulsive, aggressive, tough-minded, anti-social, cold, not empathetic, egocentric, creative

# Eysenck's personality model: Underlying theory?

Hans J. Eysenck thought that physiological factors shape personality:

Introverts respond strongly to stimulation and therefore try to keep stimulation low (reading a book at home).

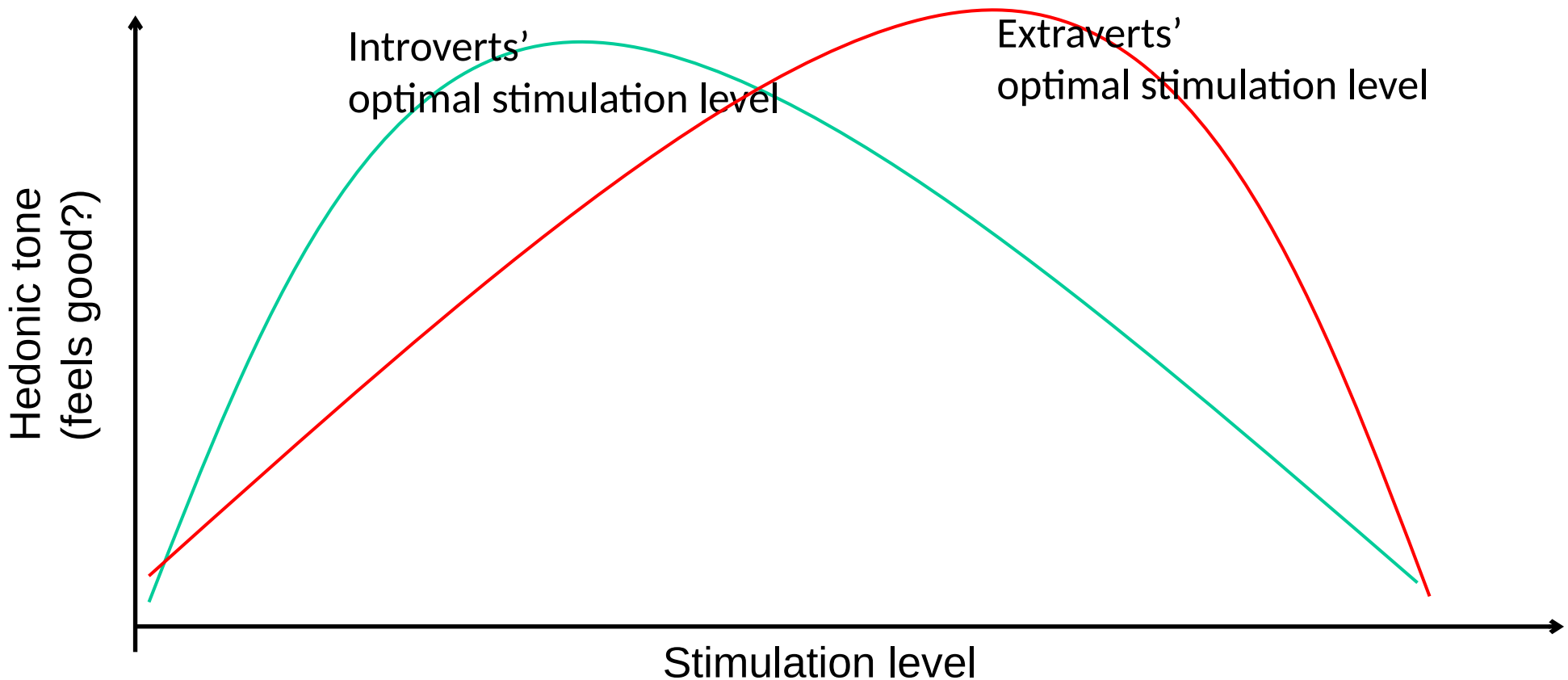




# Eysenck's personality model: Underlying theory?

Hans J. Eysenck thought that physiological factors shape personality:

Extraverts respond weakly to stimulation and therefore try to keep stimulation high (bungee-jumping).



# Big Five

Five **factors** of personality (Goldberg, 1981)

Extraversion

Emotional Stability (Neuroticism)

Openness

Agreeableness

Conscientiousness

Test: NEO-PI-R (Costa and McCrae, 1992)

Neuroticism Extraversion Openness - Personality Inventory - revised

# Big Five Subtraits

## Extraversion & Emotional Stability

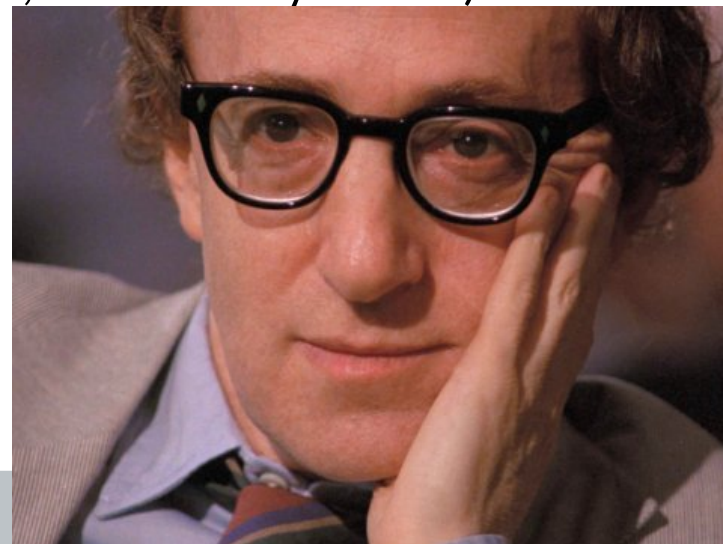
### Extraversion (= Eysenck's Extraversion)

Warmth  
Gregariousness  
Assertiveness  
Activity  
Excitement-seeking  
Positive emotions



### Emotional Stability (or Neuroticism, similar to Eysenck's)

Anxiety  
Angry hostility  
Depressions  
Self-consciousness  
Impulsiveness  
Vulnerability



# Big Five Subtraits

## Openness & Agreeableness

### Openness (sometimes Intellect/Imagination)

Fantasy  
Aesthetics  
Feelings  
Actions  
Ideas  
Values



### Agreeableness

Trust  
Straightforwardness  
Altruism  
Compliance  
Modesty  
Tender-mindedness



# Big Five Subtraits Conscientiousness

## Conscientiousness

Competence

Order

Dutifulness

Achievement-striving

Self-discipline

Deliberation



# Personality Test:

## International personality item pool

### Converting IPIP Item Responses to Scale Scores

Here is how to score IPIP scales:

#### **For “+” keyed items**

the response "Very Inaccurate" is assigned a value of 1,  
"Moderately Inaccurate" a value of 2,  
"Neither Inaccurate nor Accurate" a 3,  
"Moderately Accurate" a 4,  
and "Very Accurate" a value of 5.

#### **For “-” keyed items**

the response "Very Inaccurate" is assigned a value of 5,  
"Moderately Inaccurate" a value of 4,  
"Neither Inaccurate nor Accurate" a 3,  
"Moderately Accurate" a 2,  
and "Very Accurate" a value of 1.

Once numbers are assigned for all of the items in the scale, just sum all the values to obtain a total scale score.

# Personality Test:

## International personality item pool

For example:

	Very inaccurate	Moderately inaccurate	Neither	Moderately Accurate	Very Accurate	
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6. Don't talk a lot	<input checked="" type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	(1-)
	-> +5 points for 1: Extraversion					

11. Feel comfortable around people	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	<input type="radio"/>	(1+)
	-> +4 points for 1: Extraversion					

# IPIP Factors

## 1) Extraversion

“Talk to many people at a party” vs. “have little to say”

## 2) Agreeableness

“Soft heart” vs. “not interested in others”

## 3) Conscientiousness

“Exacting in my work” vs. “make a mess”

## 4) Emotional Stability

“Relaxed most of the time” vs. “get upset easily”

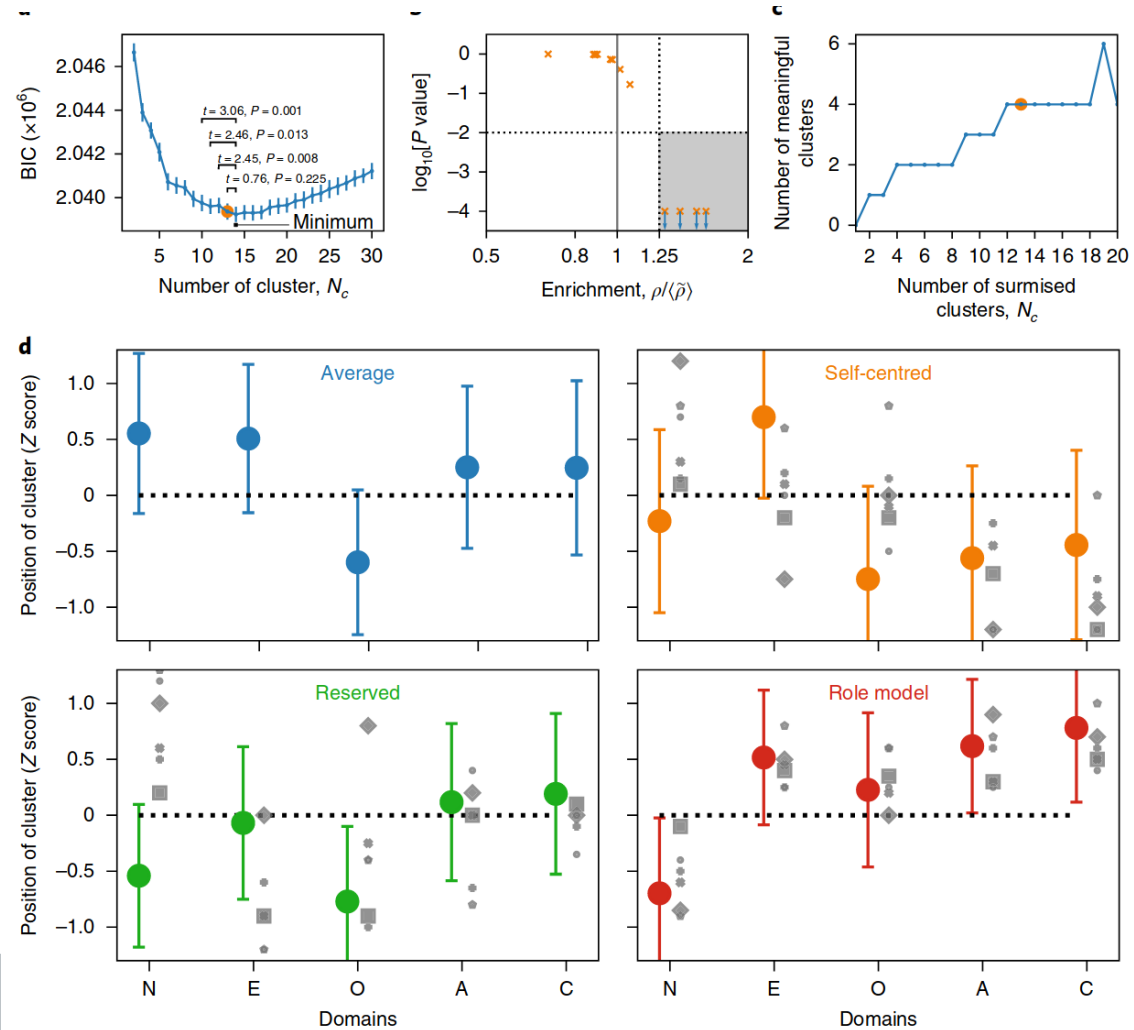
## 5) Intellect/Imagination

“Full of ideas” vs. “no good imagination”



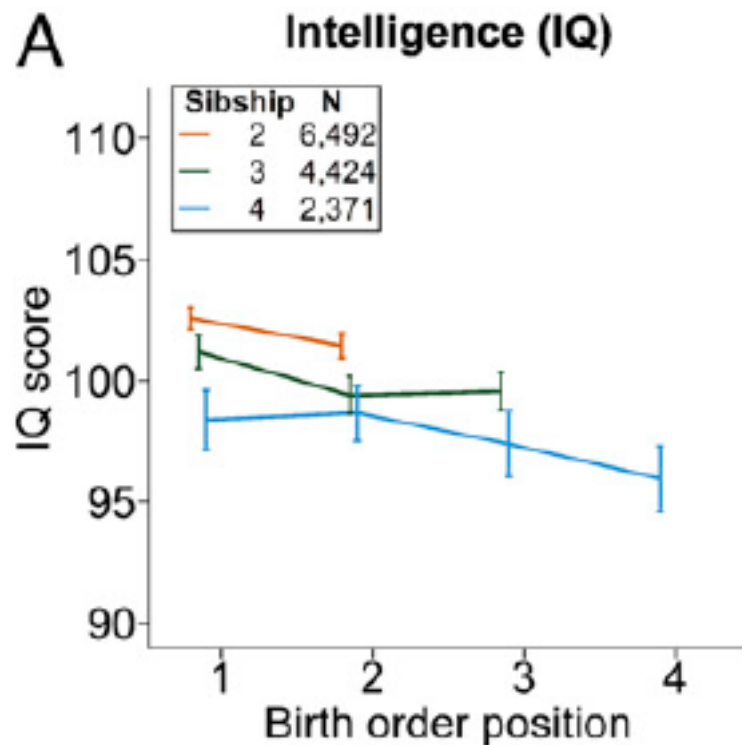
# A robust data-driven approach identifies four personality types across four large data sets

Martin Gerlach<sup>1</sup>, Beatrice Farb<sup>1</sup>, William Revelle<sup>2</sup> and Luís A. Nunes Amaral<sup>1,3,4,5\*</sup>



# Birth order and Personality

Birth-order is often described to have an influence on personality. For example, first-borns are supposed to be less agreeable, because they are stronger than their siblings.

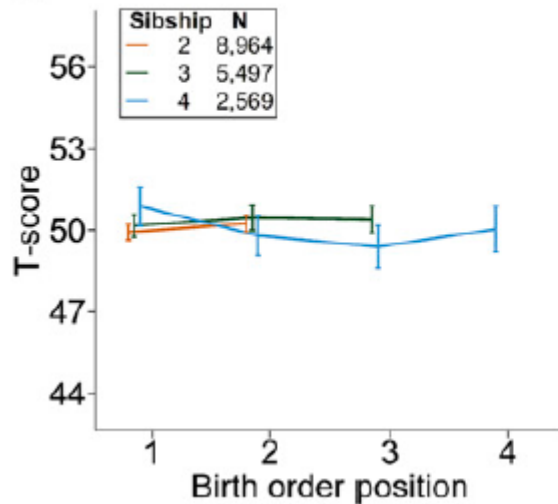


IQ: Yes, there was a significant effect → earlier-borns are more intelligent

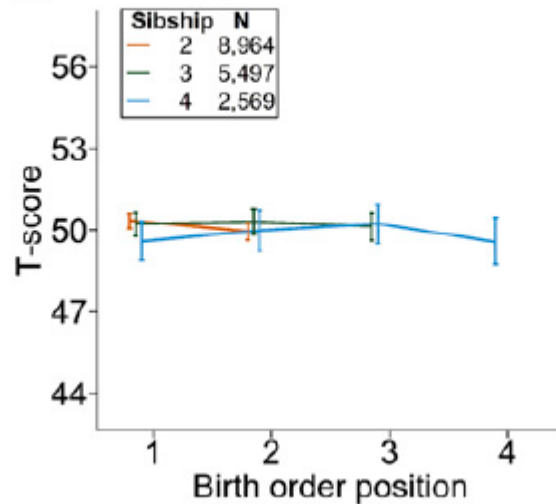
Possible reason: first-borns serve as teachers for their siblings.

# Birth order and personality

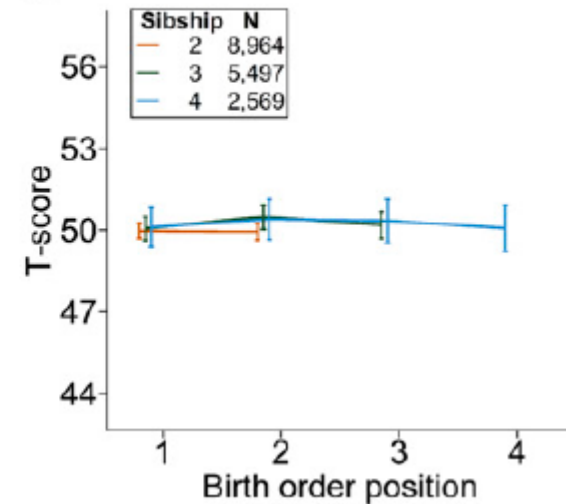
**B Extraversion**



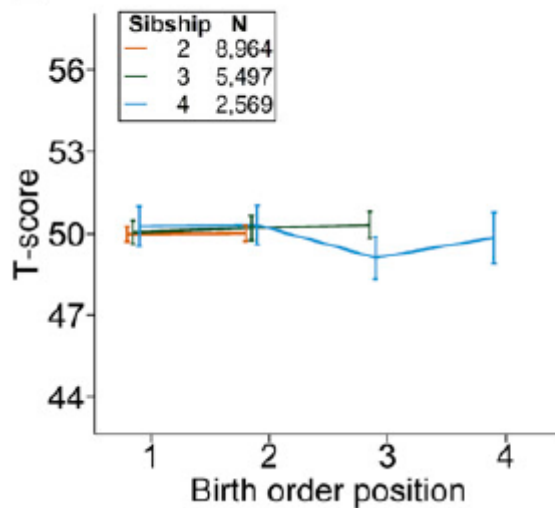
**C Emotional stability**



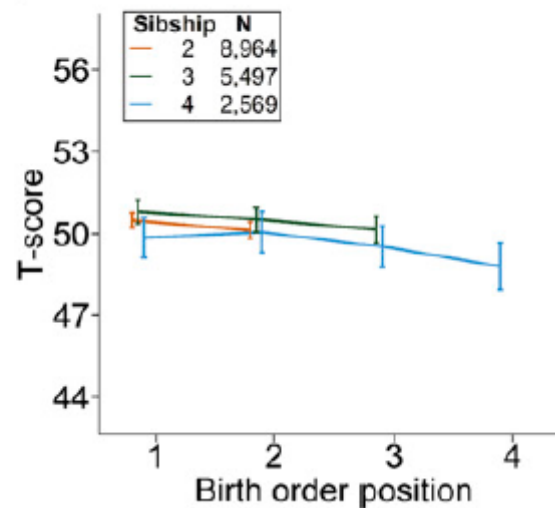
**D Agreeableness**



**E Conscientiousness**



**F Openness to experience**



The lines are flat →  
**No effect** of birth  
order on personality!

Rohrer et al., PNAS, 2015

# Genes and personality

Twin studies are helpful for estimating the heritability of personality. Monozygotic twins (MZ) should share 100% of genes, dizygotic twins (DZ) 50%. Now we can look at their correlations of the different personality dimensions and estimate heritability: percentage of variance explained by genetic variation.

$$h^2=2(r(\text{MZ})-r(\text{DZ}))$$

Dimension	Correlation r(MZ)	Correlation r(DZ)	Heritability	Other studies
Extraversion	0.56	0.28	56%	49 – 56%
Neuroticism	0.53	0.13	80%	42 – 52%
Agreeableness	0.42	0.19	46%	33 – 42%
Conscientiousness	0.54	0.18	72%	48 – 53%
Openness	0.54	0.35	38%	51 – 58%

Riemann et al., 1997  
1000 German and Polish twins

USA and Canadian  
twin studies

# Personality and Health

In the 1950s, two cardiologists (Friedman and Rosenman, 1959) were looking for risk factors of cardiovascular disease (e.g., heart attack). They identified a typical personality with more risk to develop cardiovascular disease.

Type A:

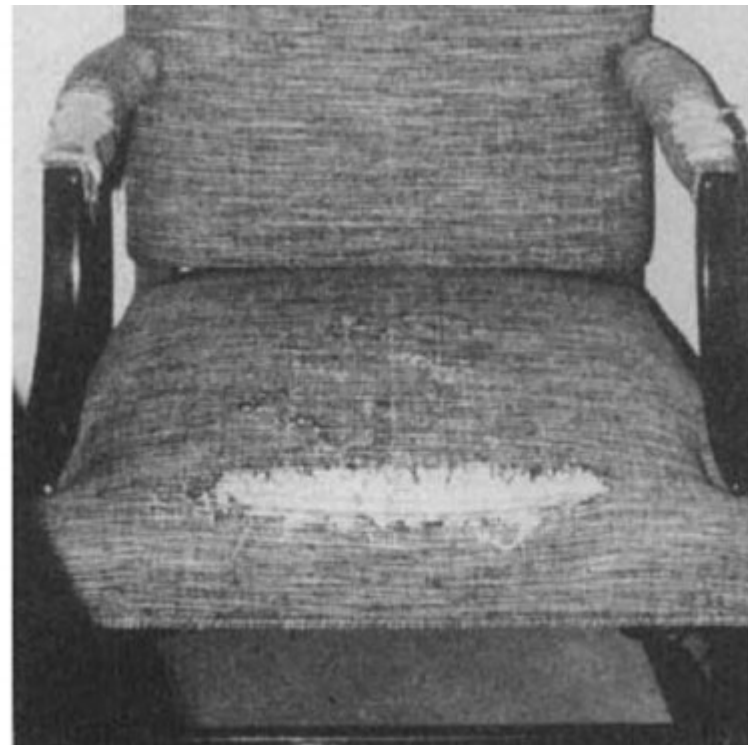
driven to achieve, competitive hostile,  
alert, dislikes time-wasting

Type B:

relaxed, unhurried, less interested in  
competition

Measurement with structured interview  
(provocative and challenging) or self-report  
questionnaire.

Chair from Friedman and Rosenman's practice



# Personality and Health

First reports showed evidence in favor of a link between Type A personality and cardiovascular disease (Rosenman et al., 1964), but follow-up studies (Ragland and Brand, 1988) and later studies (e.g., Johnston et al., 1987) could not reproduce this.

Blood pressure, cholesterol, smoking and age were main risk factors.

However, further meta-analytic studies suggested **hostility / anger** as a risk factor for coronary heart disease (Chida and Steptoe, 2009).

Possible explanation: Stronger sympathetic stress-response when hostile people are provoked -> **blood pressure** gets higher during **stress response** compared to non-hostile people (Sapolsky, 2004).

# Summary: Personality

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Personality from a psychophysiological viewpoint:

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(Example) **Personality test**

Heritability of personality traits

Personality and health